

# *Curriculum Vitae*

## **Marc J. Lane**

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## *Education*

**Bachelor of Arts with College Honors and High Distinction in Political Science,**  
University of Illinois, Chicago, 1967

**Juris Doctor,** Northwestern University School of Law, Chicago, 1971

**Post-doctoral Studies in Taxation,** The Lawyers' Institute, John Marshall Law School,  
Chicago, 1974 and 1975

**Master Registered Financial Planner,** The International Association of Registered  
Financial Planners, Inc., 1987

**Registered Financial Consultant,** The International Association of Professional Financial  
Consultants, Inc., 1994

**Registered Financial Consultant,** The International Association of Registered Financial  
Consultants, Inc., 1995

**Certificate in Mediation,** Northern Illinois University College of Law, De Kalb, Illinois,  
1995

**Certificate in Legal Aspects of E-Commerce,** Chicago-Kent College of Law/Illinois  
Institute of Technology, Chicago, 2000

## *Professional and Business Relationships*

**President/Attorney at Law,** The Law Offices of Marc J. Lane, a Professional Corporation,  
(1971-Present)

**Chairman of the Board,** Marc J. Lane & Company, general securities and investment  
banking, (1985-Present)

**Chief Executive Officer,** Marc J. Lane & Company, general securities and investment  
banking, (1991-Present)

**President,** Marc J. Lane Investment Management, Inc., a registered investment advisor,  
(2002-Present)

**President,** Marc J. Lane Risk Management, Inc. (formerly, Longmeadow Insurance  
Services, Inc) (1984-Present)

**Adjunct Professor of Law,** Northwestern University School of Law, (2000-Present)

**Adjunct Professor,** University of Illinois at Chicago Institute for Entrepreneurial Studies,  
College of Business Administration (1996-Present)

## *Other Affiliations*

**Admitted to the practice of law, State of Illinois, 1971**

**Admitted to practice before the United States District Court for the Northern District of Illinois, 1971**

**Admitted to practice before the United States Tax Court, 1974**

**Member, International Bar Association (London) and of its various Committees and Sections**

**Member, American Bar Association, Chair, Attorney Program Subcommittee, and Liaison to the Committee on Attorneys in Small Law Firms, Closely-Held Businesses Committee, Section of Taxation, 1993-1994; and Vice Chair, Closely-Held Businesses Committee, Section of Taxation, and Chair, Continuing Legal Education Subcommittee, Closely-Held Businesses Committee, Section of Taxation, 1994-1996 and member of its various Committees and Sections**

**Member, Illinois State Bar Association, Vice Chair, Networking Committee, Business Advice and Financial Planning Section Council, 1993-1994; Chair, "Peoples' Law School" Committee, Business Advice and Financial Planning Section Council, 1994-1995; Chair, Legislative Committee, Business Advice and Financial Planning Section Council, 1995-1996 and member of its various Committees and Sections**

**Member, Illinois State Bar Association Speakers' Bureau**

**Member, Chicago Bar Association, Member of various Committees and Sections**

**Member, Chicago Council of Lawyers, Past Chair, Committee on Corporate Responsibility, Member of various Committees and Sections**

**Inaugural Member, Financial Planner Division, The Financial Planning Association**

**Charter Member, International Association of Professional Financial Consultants, Inc.**

**Member, National Academy of Elder Law Attorneys, Inc., Member, Chapters Committee**

**Member, Illinois Chapter of the National Academy of Elder Law Attorneys in Formation, Chairman, and Member, Steering Committee, 1993-1994**

**Member, Illinois Chapter of the National Academy of Elder Law Attorneys, President, 1994-1995, Director, 1994-1996**

**AARP (American Association of Retired Persons) Legal Services Network Participating Attorney, 1996-Present**

**President, Medico-Legal Institute, Inc., 1974-2004**

**Visiting Instructor in Optometric Jurisprudence, Illinois College of Optometry, 1974-1982, Lecturer, 1983-1992**

**Congressionally Appointed Delegate, White House Conference on Small Business, 1995**

**Member, NASD (National Association of Securities Dealers, Inc.) Board of Arbitrators, 1996-Present, Chairperson, 2001-Present**



**Special Consultant**, *Bureau of National Affairs, Inc.*  
**Mentor**, *Northwestern University*, 1992-Present  
**Hearing Officer**, *Illinois Conference on Small Business*, 1981  
**Member**, *Philanthropic Advisors Network, Council on Foundations*, 2003-Present  
**Member**, *International Association for Financial Planning*, 1986-Present and of its Practitioners' Division, 1991-Present  
**Member**, *The National Association of Corporate Directors*  
**Member**, *International Trade Association of Greater Chicago*  
**Member**, *Chicagoland Chamber of Commerce*  
**Member**, *North Business & Industrial Council (NORBIC)*  
**Member**, *Attorneys' Title Guaranty Fund, Inc.*, 1978-Present  
**Illinois Real Estate Broker**, *Illinois Department of Professional Regulation*, 1968-2012  
**Illinois Licensed Real Estate Managing Broker**, *State of Illinois Department of Financial and Professional Regulation*, 2012-Present  
**Illinois Accident/Health, Fire, Casualty, Life, Variable Contracts and Long Term Care Insurance Broker (Producer)**, *Illinois Department of Insurance*, 1969-Present  
**Recipient of Certificate in Long-Term Care Insurance**, *Professional Training Services*, 1995  
**Recipient of Certificate of Completion, Securities Arbitration Training**, *NASD (National Association of Securities Dealers, Inc.)*, 1996  
**Certified Investment Specialist**, *The International Association of Registered Financial Planners, Inc.*, 1993-Present  
**General Securities Principal**, *National Association of Securities Dealers, Inc.*, 1996-Present  
**Registered Options Principal**, *National Association of Securities Dealers, Inc.*, 1997-Present  
**Columnist**, "Talking Entrepreneurship" 2000, and "Marc J. Lane" 2001-2003, *Crain's Chicago Business*  
**Columnist**, "Lane on Law," *ChicagoBusiness.com*, 2000-2001  
**Admitted to the practice of law**, *State of New York*, 2006  
**Public Speaker**, represented by The Harry Walker Agency, *www.harrywalker.com*, 2006-Present  
**Member**, *Round Table Group (Think tank)*, 2007-Present  
**Mentor**, **The Center for Policy Practice**, *The Irving B. Harris Graduate School for Public Policy Studies, The University of Chicago*, 2009-Present  
**Member**, *International Association of Professional Nonprofit Directors*, 2011-Present  
**Member, Advisory Panel**, *Johns Hopkins University Institute for Policy Studies, New Frontiers of Philanthropy Project*, 2011-Present  
**Advisor**, *BIG: Blacks in Green*, 2013-Present



## *Charitable and Civic Activities*

**Citizen Works:** Member, Corporate Reform Commission (2003-Present)

**Grant A Wish, Inc.:** Chairman of the Board (1987-1991), Member, Advisory Board (1992-Present), Member, Honorary Board (1992-Present)

**Lawyers for the Creative Arts:** Volunteer Attorney (1976-Present), Lecturer (1976-Present)

**St. Xavier College, Chicago:** Member, Estate Planning Council

**Illinois Institute for Continuing Legal Education:** Mentor (2004-Present), Course moderator, Faculty, Author

**United States Congress:** Member, Legal Advisory Board, Fifth Congressional District, Illinois, Chair, Committee on Business and Tax Legislation (1995-1997)

**American Bar Association:** Volunteer Legal Expert, Central and East European Law Initiative (1996-Present)

**Chicago Bar Association:** Lecturer

**Social Venture Partners Chicago:** Founding Partner

**Chicago Symphony Orchestra:** Governing Member (1997-Present)

**Roads Without Ramps:** Director (1997-Present)

**Center for Urban Business, The University of Illinois at Chicago College of Business Administration:** Lecturer, Volunteer

**Chicagoland Chamber of Commerce:** Member, Small Business Council Advisory Board (1998-2000)

**National Foundation for Teaching Entrepreneurship:** Member, Advisory Board, Chicago Chapter (2000-Present)

**Collegiate Entrepreneurs Organization (CEO):** Lecturer

**Northwestern University School of Law:** Judge, 39<sup>th</sup> Annual Julius H. Miner Moot Court Competition (2001)

**Donors Forum of Chicago:** Associate Member (2001-Present)

**Social Investment Forum:** Member (2002-Present)

**The Standard Club of Chicago:** Member (2002-Present), Member, Business Strategy Committee (2004-Present)

**The Chicago Council on Foreign Relations:** Member (2004-Present)

**Downtown Chicago Shareholder Activism Meet up Group:** Member (2005-Present)

**Social Enterprise Alliance:** Director (2009-2011), Member, Policy Committee (2009-2011), Member, Governance Committee (2009-2011), Member, Marketing and Branding Task Force (2010-2011), Member, Definition and Certification Task Force (2010-2011), as Chair, Governance Committee (2011)

**Social Enterprise Alliance, Chicago Chapter:** Director (2009-Present), President (2009-



Present)

**The Center for Social Enterprise Accreditation:** President (2011-Present), Chair (2010-2011)

**L3C Hybrid Working Group:** (2010-Present)

**State of Illinois' Task Force on Social Innovation, Entrepreneurship, and Enterprise:**  
Chairman (2011-Present)

**Chicago Lawyers Committee for Civil Rights:** Director (2012-Present)

**Serve Illinois Commission:** Commissioner (2012-Present)

### *Awards and Acknowledgments*

**Martindale-Hubbell, Inc.,** "AV" (highest) rating: "very high" legal ability; "embraces faithful adherence to ethical standards, professional reliability and diligence, and other pertinent factors."

**Martindale-Hubbell, Inc.,** inclusion in *Bar Register of Preeminent Attorneys*

**American Research Corporation,** Peer-selected as a *Leading Illinois Attorney*

**Law and Politics,** Peer-selected as an *Illinois Super Lawyer*, 2005 - 2013

**Gale Research, Inc.,** Inclusion as a subject of biographical record in *Contemporary Authors Dictionary of International Biography*, Certificate of Merit for Distinguished Service to the Community

**Marquis Who's Who Publication Board,** Inclusion as a subject of biographical record in *Who's Who in American Law, Who's Who in Finance and Industry, Who's Who in the Midwest, and Who's Who in America*

**International Who's Who,** Inclusion as a subject of biographical record

**International Who's Who of Professionals,** Inclusion as a subject of biographical record

**National Directory of Who's Who in Executives and Professionals,** Inclusion as a subject of biographical record

**The National Registry of Who's Who,** Inclusion as a subject of biographical record

**American Directory of Who's Who in Executives and Businesses,** Inclusion as a subject of biographical record

**International Biographical Centre,** Inclusion in *International Authors and Writers Who's Who*

**Cambridge Who's Who Registry of Business Leaders,** Inclusion as a subject of biographical record

**Gale Research,** Inclusion as a subject of biographical record in *Dictionary of American Scholars*

**Who's Who Among Top Executives,** Inclusion as a subject of biographical record



**Illinois State Bar Association**, Lincoln Awards, 1973 and 1977  
**Chicago Dental Society**, Certificate of Recognition, 1977  
**Grant A Wish, Inc.**, Distinguished Service Award, 1990  
**Tax Executives Institute**, “Crystal Globe” Award, 1992  
**National Academy of Elder Law Attorneys, Inc.**, Inclusion in its Experience Registry since 1993  
**United States Congress**, Certificate of Special Congressional Recognition, 1995  
**President William J. Clinton**, Certificate of Recognition for Outstanding Contributions to the White House Conference on Small Business, 1995  
**Small Business Survival Committee**, Recognition as a “Business Leader,” 1996  
**Illinois State Bar Association**, Certificate in Recognition and Appreciation of Outstanding Service, 1996  
**International Association for Financial Planning**, Award in Appreciation for Distinguished Membership, 1996  
**United States Congress**, Certificate of Congressional Recognition, 1996  
**Illinois State Bar Association**, Certificate in Appreciation for Service as a Member of the Business Advice and Financial Planning Section Council, 1997  
**The University of Illinois Center for Urban Business**, Award for “contributing immeasurably to the Center’s growth and development,” 1997  
**Worth Magazine**, Nominated as one of the “Best Financial Advisers,” 1999  
**Directory of American Scholars**, Inclusion as a subject of biographical record, 2000

## *Publications*

### *Books*

- Contributor to Dan Pallotta, **Charity Case: How the Nonprofit Community Can Stand Up for Itself and Really Change the World**, Jossey-Bass, 2012
- Social Enterprise: Empowering Mission-Driven Entrepreneurs**, American Bar Association, 2011
- Representing Corporate Officers, Directors, Managers, and Trustees, Second Edition**, Aspen Publishers, 2010 [supplemented, 2011 and 2012]
- Profitable Socially Responsible Investing? An Institutional Investor's Guide**, Euromoney Institutional Investor PLC, 2005
- Representing Corporate Officers and Directors**, Aspen Publishers, 2005 [supplemented, 2006, 2007, 2008, 2009]
- Advising Entrepreneurs: Dynamic Strategies for Financial Growth**, John Wiley and Sons, 2001
- Elder Law: Meeting the New Challenges When Advising Elderly Clients**, with others, Illinois Institute for Continuing Legal Education, 1997
- Business Advice & Financial Planning for Lawyers**, with others, Illinois State Bar Association, 1995
- Purchase and Sale of Small Businesses: Forms, Second Edition**, Wiley Law Publications, 1991
- Purchase and Sale of Small Businesses, Second Edition**, Wiley Law Publications, 1991
- Legal Handbook for Small Business, Revised Edition**, American Management Association, 1989
- Due Diligence: Process, Participants and Liability**, with others, College for Financial Planning, 1988
- Representing Corporate Officers and Directors**, Wiley Law Publications, 1987
- Impact of 1986 Tax Code on Closely Held Businesses**, The Law Offices of Marc J. Lane, a Professional Corporation, 1986
- Purchase and Sale of Small Businesses: Tax and Legal Aspects**, Wiley Law Publications, 1985
- Amortization of Intangibles**, Bureau of National Affairs, 1983
- Taxation for Small Business**, second edition, John Wiley and Sons, 1982
- Legal Handbook for Nonprofit Organizations**, American Management Association, 1981
- Corporations: Pre-Organization Planning**, Bureau of National Affairs, 1980
- Taxation for the Computer Industry**, John Wiley and Sons, 1980

**Taxation for Small Business**, first edition, John Wiley and Sons, 1980  
**Taxation for Engineering and Technical Consultants**, John Wiley and Sons, 1980  
**Taxation for Small Manufacturers**, John Wiley and Sons, 1980  
**Twenty-Third Annual Federal Tax Course**, with others, Illinois Institute for Continuing Legal Education, 1980  
**The Professional Corporation**, Medico-Legal Institute, Inc., 1979  
**The Doctor's Law Guide: Essentials of Practice Management**, W.B. Saunders Company, 1979  
**Legal Handbook for Small Business**, American Management Association, 1978  
**The Doctor's Lawyer: A Legal Handbook for Doctors**, Charles C. Thomas, 1974

### *Monographs*

**"The Illinois Low-profit Limited Liability Company (L3C),"** The Law Offices of Marc J. Lane, A Professional Corporation, 2010  
**The Family Foundation and the L3C**, Family Office Association, 2009  
**Corporate Behavior Screening: A New Perspective for Social Investors**, Marc J. Lane Investment Management, Inc., 2004  
**A Reconsideration of Behavioral Screening: The Case for *Advocacy Investing*<sup>®</sup>**, Marc J. Lane Investment Management, Inc., 2003  
**Long-Term Care Insurance: The New Tax Benefits, The New Design Choices**, The Law Offices of Marc J. Lane Elder Law Center, 1997  
**U.S. Credit Facilities Available to Argentine Enterprises Doing Business in the United States**, The Law Offices of Marc J. Lane, a Professional Corporation, July, 1994  
**Incentives and Opportunities for Israeli Companies to Do Business in the United States**, The Law Offices of Marc J. Lane, a Professional Corporation, June, 1994  
**Key Features of the Revenue Reconciliation Act of 1993**, The Law Offices of Marc J. Lane, a Professional Corporation, 1993  
**A Summary of the Family and Medical Leave Act of 1993 (P.L. 103-3)**, The Law Offices of Marc J. Lane, a Professional Corporation, 1993  
**An Overview of Recent Legislative Changes Affecting Employee Benefit Plans**, The Law Offices of Marc J. Lane, a Professional Corporation, 1988  
**An Overview of the 1987 Tax Act**, The Law Offices of Marc J. Lane, a Professional Corporation, 1988

## Articles

- "Towards Developing Illinois as America's Hub of Social Entrepreneurship,"** with Aarti Sharma, Social Enterprise Alliance – Chicago Chapter, May 22, 2013
- "Strengthening Chicago's Manufacturing Base the Easy Way,"** Crain's Chicago Business, May 9, 2013
- "Time to Thwart the Sales Tax Gambit,"** Crain's Chicago Business, March 7, 2013
- "Why Fair Pay is Key to a Sustainable Recovery,"** Crain's Chicago Business, December 28, 2012
- "Barack Obama's Presidential Library Belongs at U of C,"** Crain's Chicago Business, October 22, 2012
- "Chicago's Cultural Plan: A Plea for Restraint,"** Crain's Chicago Business, September 17, 2012
- "EPA Rule Would Spell End of the Dirty Coal Age,"** Crain's Chicago Business, July 2, 2012
- "Time for State Lawmakers to Pass Budgeting 101,"** Crain's Chicago Business, May 21, 2012
- "Illinois' Tax Credit Windfall at Risk,"** Crain's Chicago Business, March 26, 2012
- "Eradicating Food Desert Key to Chicago's Competitiveness,"** Crain's Chicago Business, January 2, 2012
- "Social Enterprises: A New Business Form Driving Social Change,"** www.AmericanBar.org, December 5, 2011
- "Overhaul of World Business Chicago is first step on city's road to recovery,"** Crain's Chicago Business, September 26, 2011
- "The L3C: A Boon to Illinois' Social-Purpose Businesses,"** ChicagolandChamber.org, August 4, 2011
- "When managed well, privatization works,"** Crain's Chicago Business, June 6, 2011
- "Guest post: Marc Lane on tracking the social enterprise's social performance,"** blog.DonorsForum.org, March 29, 2011
- "Time to overcome funding disparity for K-12 education,"** Crain's Chicago Business, March 14, 2011
- "Zero-based budgeting holds much promise for Illinois' fiscal future,"** Crain's Chicago Business, January 10, 2011
- "McCormick Place Gets Reprieve from Losing Conventions, but Much Work Remains,"** Crain's Chicago Business, September 27, 2010
- "Let Joe Ferguson Fix City's Minority Business Program,"** Crain's Chicago Business, August 2, 2010
- "Inspector General Has Potential to Crack City's Code of Silence,"** Crain's Chicago Business, April 19, 2010
- "Illinois Fiscal Crisis Demands Reform of Income Tax System,"** Crain's Chicago Business,

- February 15, 2010
- "Even Blagojevich Deserves Fair Trial on Fair Charges,"** Crain's Chicago Business, November 23, 2009
- "NFL's Hail Mary in Antitrust Case Stands to Bruise Fans,"** Crain's Chicago Business, October 5, 2009
- "Higher Standards: Illinois Lowers Bar on Harassment Suits,"** Crain's Chicago Business, August 3, 2009
- "Stingy Nonprofit Hospitals Stand To Lose Millions in Tax Relief,"** Crain's Chicago Business, June 8, 2009
- "Blago Indictment Should Spur Reform in City Government,"** Crain's Chicago Business, April 13, 2009
- "City Council Must Protect Chicago's Architectural Legacy,"** Crain's Chicago Business, March 9, 2009
- "Pension Reform a Step Toward Helping State Regain Public's Trust,"** Crain's Chicago Business, January 26, 2009
- "Mayor Daley's War on Climate Change Worth the Fight,"** Crain's Chicago Business, December 1, 2008
- "System of Electing Judges Too Broke to Fix,"** Crain's Chicago Business, September 29, 2008
- "L3Cs Hold Key to Solving State's Social Woes,"** Crain's Chicago Business, August 13, 2008
- "U of C Misguided in its Refusal to Divest from Sudan,"** Crain's Chicago Business, June 9, 2008
- "Back Constitutional Convention to Reclaim State Government,"** Crain's Chicago Business, April 28, 2008
- "Balancing the Rights of Users, Owners of Intellectual Property,"** Crain's Chicago Business, March 17, 2008
- "Courts Weigh Intellectual Property's Reach,"** Crain's Chicago Business, February 11, 2008
- "Courts Should Side with Victim of 401(k) Mishandling,"** Crain's Chicago Business, January 21, 2008
- "High Court Securities Case a Threat to Shaky Capital Markets,"** Crain's Chicago Business, December 10, 2007
- "U.S. Firms Ignore the Environment at their Own Risk,"** Crain's Chicago Business, October 29, 2007
- "SEC Policy Change Would Gut the Rights of Shareholders,"** Crain's Chicago Business, September 24, 2007
- "Chief Justice's Case Exposes Hidden Gap in Illinois Law,"** Crain's Chicago Business,

- August 13, 2007
- "Isolationism Won't Create U.S. Jobs, Global Market Will,"** Crain's Chicago Business, June 18, 2007
- "Pay Referendum Can Drive Value for Shareholders,"** Crain's Chicago Business, May 7, 2007
- "Partisan Pandering Stifles Innovation, Entrepreneurship,"** Crain's Chicago Business, March 12, 2007
- "Tax Exemptions for Religion Break Against Business,"** Crain's Chicago Business, December 4, 2006
- "Shareholder Democracy Finally in Sight, If SEC Does the Right Thing,"** Crain's Chicago Business, October 9, 2006
- "U.S. House Mulling State-funded Corporate Tax Boondoggle,"** Crain's Chicago Business, September 4, 2006
- "How to Fulfill Duties and Promote Good,"** Trusts and Estates, September 2006
- "Give Shareholders Vote to Improve Returns, Board Performance,"** Crain's Chicago Business, July 24, 2006
- Book Review of "BUILDING WEALTH! The New Asset-Based Approach to Solving Social and Economic Problems"** edited by the Democracy Collaborative at the University of Maryland (The Aspen Institute, 2005), Stanford Social Innovation Review, Summer 2006
- "Corporate Boards Feel Shareholder Heat,"** Forbes.com, May 2, 2006
- "Investors Advocating For a Change?,"** Green Money Journal, Vol. XIV, Issue 3, Number 58, Spring 2006
- "Develop Your Investment Game Plan,"** James Dicks: The Active Investor, Vol. 4, Issue 1, January, 2006
- "Profits in Socially Responsible Investing,"** GFN.com, November 29, 2005
- "'Advocacy Investing' Empowers GLBT Investors,"** Echelon Magazine, October 24, 2005
- "Profiting from Principled Investing,"** Forbes.com, September 26, 2005
- "Why Options Expensing Rule Would Be a Costly Mistake,"** Crain's Chicago Business, November 10, 2003
- "There's No Compromising With Weak-kneed Directors,"** Crain's Chicago Business, October 6, 2003
- "No Boondoggle to Tie Foreign Aid to Recipients= Core Values,"** Crain's Chicago Business, September 1, 2003
- "Congress Should Get Online About Stamping Out Spam,"** Crain's Chicago Business, August 4, 2003
- "SEC Chairman Should Buy Into Decimal Pricing Payoff,"** Crain's Chicago Business, July 14, 2003

- "European Union Continues to Gum Up U.S. Trademarks,"** Crain's Chicago Business, June 2, 2003
- "Region Needs the Freedom to Trade in Central America,"** Crain's Chicago Business, May 5, 2003
- "Buyer Beware: Clothing You Buy May Inform On You,"** Crain's Chicago Business, April 7, 2003
- "There's Only Limited Appeal to Repealing Dividend Tax,"** Crain's Chicago Business, March 3, 2003
- "Under Attack: Freedom of Expression Over the Net,"** Crain's Chicago Business, February 3, 2003
- "Accountability? Mutual Funds Must Come Clean,"** Crain's Chicago Business, January 6, 2003
- "Why Dual Citizenship Can Be a Double-Edged Sword,"** Crain's Chicago Business, December 2, 2002
- "Many Companies in Need of More Parental Guidance,"** Crain's Chicago Business, November 4, 2002
- "Attorneys Must Be Willing to Expose Complicit Clients,"** Crain's Chicago Business, October 7, 2002
- "Gridlock Means Hard Time for Judicial Confirmations,"** Crain's Chicago Business, September 2, 2002
- "No Upside In Raising Bank Deposit Insurance Limits,"** Crain's Chicago Business, August 5, 2002
- "Doing Well While Doing Good: Socially Responsible Investors Dodge Scandal-Prone Companies,"** [www.ABC7Chicago.com](http://www.ABC7Chicago.com), July 2, 2002
- "Why the SEC's New Mutual Fund Ad Rules Are the Pits,"** Crain's Chicago Business, July 1, 2002
- "The Fast Track Will Help Get Local Business Up to Speed,"** Crain's Chicago Business, June 3, 2002
- "Companies Are Waking Up to Social Consciousness,"** Crain's Chicago Business, May 4, 2002
- "Tax Breaks Must Now Lead to Tax Code Simplification,"** Crain's Chicago Business, April 1, 2002
- "Striking a Budget Balance Will Call For Cuts, Tax Hikes,"** Crain's Chicago Business, March 11, 2002
- "Enron Debacle Shouldn't Zap Social Security Reform,"** Crain's Chicago Business, February 4, 2002
- "Supreme Court Case Will Rule on Shareholder Rights,"** Crain's Chicago Business, January 7, 2002

**"SEC Insider Trading Rule Doesn't Instill Confidence,"** Crain's Chicago Business, December 3, 2001

**"What Venture Capitalists Really Want,"** worldlyinvestor.com, November 16, 2001

**"Bar Practice of Putting Civil Case Files on the Web,"** Crain's Chicago Business, November 12, 2001

**"Now Is Time to Revamp the Nations Tax Policies,"** Crain's Chicago Business, October 1, 2001

**"Repricing Stock Options Should Not Be Tolerated,"** Crain's Chicago Business, September 3, 2001

**"To Inventor Go the Spoils? That's Not Usually the Case,"** Crain's Chicago Business, August 6, 2001

**"The Corporate Income Tax Takes Its Last Breaths: Repeal May Be Near,"** ChicagoBusiness.com, August 2, 2001

**"Stock Analysts' Portfolios Selling Investor Trust Short,"** Crain's Chicago Business, July 2, 2001

**"Compelling Workers to Arbitrate Job Discrimination Claims Is Bad for Business,"** ChicagoBusiness.com, June 25, 2001

**"It Pays to Invest in States Homegrown Technology,"** Crain's Chicago Business, June 4, 2001

**"Imperial Overreach: Disarm the Global Tax Police,"** ChicagoBusiness.com, May 11, 2001

**"Web-centric Boards Must Cast a Much Wider Net,"** Crain's Chicago Business, May 7, 2001

**"The Promises and Perils of Web B-to-B Exchanges,"** Crain's Chicago Business, April 2, 2001

**"Bag Bagmen: It's High Time to Ban State Inspectors Fund Raising,"** ChicagoBusiness.com, March 30, 2001

**"Hangover Effect Follows Market's Euphoric Party,"** Crain's Chicago Business, March 5, 2001

**"Employers Beware: Love Is in the Air and Your Company May End Up Paying,"** ChicagoBusiness.com, February 14, 2001

**"Free Small Companies From Contract Bundling,"** Crain's Chicago Business, February 5, 2001

**"OSHA's Ergonomics Standard: Why Bush and Business Are Fuming Over New Legal Requirements,"** ChicagoBusiness.com, January 16, 2001

**"Check Out Fine Print Before Using Electronic Signatures,"** Crain's Chicago Business, January 8, 2001

**"The Bush Supreme Court: Building Consensus Out of Political Rancor,"** ChicagoBusiness.com, December 21, 2000

**"Tough Job: Staying a Step Ahead of Dot.com Frauds,"** Crain's Chicago Business, December 4, 2000

**"Lawsuits in Wheelchairs: Reconsidering the Americans with Disabilities Act,"** ChicagoBusiness.com, November 17, 2000

**"Making the Case for Not Taxing E-commerce Sales,"** Crain's Chicago Business, November 6, 2000

**"SECs New Gag Rule Just Might Backfire,"** ChicagoBusiness.com, October 24, 2000

**"New Economy Backers Lust for That Old-fashioned Clout,"** Crain's Chicago Business, October 9, 2000

**"Strive for Online Privacy or Become a Tech Victim,"** Crain's Chicago Business, September 4, 2000

**"Demanding a Fair Count from Independent Auditors,"** Crain's Chicago Business, August 7, 2000

**"Go for the Bold: Biz Leaders Should Support Global Push,"** Crain's Chicago Business, July 3, 2000

**"Patent Office's Monopoly Game Hurting Innovation,"** Crain's Chicago Business, June 5, 2000

**"New Economy Greed Can't Serve Lawyers – Or Clients,"** Crain's Chicago Business, May 1, 2000

**"How to Recognize Elder Abuse and Protect Its Victims,"** with Amanda Paige Lane, CBA Record, Vol. 14, No.1, January, 2000

**"Share Wealth with Younger Workers,"** Crain's Chicago Business, December 13, 1999

**"Look for Integrity in Board Members,"** Crain's Chicago Business, February 9, 1998

**"Portable Health Care Insurance Gets Rolling,"** Crain's Small Business, May, 1997

**"New Job Reference Law Is No Blank Check,"** Crain's Small Business, February, 1997

**"Clicking on Internet Stock Plays,"** Crain's Small Business, November, 1996

**"Don't Tell It to the Judge, Try a Mediator,"** Crain's Small Business, April, 1996

**"This Trust Allows Charity to Begin at Home,"** Crain's Small Business, December, 1995/January, 1996

**"Don't Buy Off-the-Shelf Power of Attorney,"** Crain's Small Business, September, 1995

**"GATT Lowers Tariffs But Raises New Taxing Questions,"** Crain's Small Business, March, 1995

**"Partnerships Can Register With LLC Option,"** Crain's Small Business, December, 1994/January, 1995

**"Lease Inducements Help Attract New Tenants,"** The Metro-Chicago Office Guide, Fourth Quarter, 1994

**"For Exporters, Routing Goods Via Israel Can Yield Big Savings,"** Crain's Small Business, September, 1994

**"Property for Profit,"** Winning Strategies, Vol. 1, Issue 2, Summer, 1994

**"It Might Not Pay to Delay Director's Fees,"** Crain's Small Business, May, 1994

**"Exec Pay Options Ease Equity Dilemma,"** Michigan Hardware Retailer, Vol. 98, Issue 4, January, 1994

**"Your Employees and Your Retirement Plan,"** Nonprofit World, November-December, 1993

**"Exec Pay Options Ease Equity Dilemma,"** Crain's Small Business, September, 1993

**"Fundraising for Foreign Charities,"** Nonprofit World, January-February, 1993

**"Can Personal Lobbying Jeopardize Your Organization?"** Nonprofit World, November-December, 1992

**"Can Fellowship Money Be Considered Income?"** Nonprofit World, July-August, 1992

**"Can Our Organization Issue Stock?"** Nonprofit World, May-June, 1992

**"Can We Exclude Certain People from Membership?"** Nonprofit World, March-April, 1992

**"Why is our Property-Tax Exemption Being Challenged?"** Nonprofit World, January-February, 1992

**"Does It Matter Where We Incorporate?"** Nonprofit World, November-December, 1991

**"Partnership,"** parts 1 and 2, Optometric Economics, October and November, 1991

**"Challenges to Nonprofits' Tax Status: Is There Cause for Alarm?"** Nonprofit World, July-August, 1991

**"Exempt Status Options -- Which is Best?"** Nonprofit World, July-August, 1990

**"Contracting for Communications Services,"** Nonprofit World, January-February, 1990

**"Leasing Employees: Solution of the Future?"** Nonprofit World, November-December, 1989

**"Employee or Independent Contractor - How to Tell?"** Nonprofit World, September-October, 1989

**"Are Consulting Fees Related or Unrelated Income?"** Nonprofit World, July-August, 1989

**"Are Your Donors' Dollars Deductible?"** Nonprofit World, May-June, 1989

**"New Liability Laws: Investors Aren't the Only Ones at Risk,"** Private Banking, Fall, 1988

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